



Friends for Sight works passionately each day to save sight and change lives. We do this by providing free vision screenings, working to ensure that people of all ages and backgrounds have access to quality eye care, and disseminating information about eye safety, threats to vision, and available community resources.

Saving Sight. Changing Lives.

Quick Links

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Donors

We are grateful for the support from the following donors during our 2018-2019 fiscal year and promise to continue to use all gifts wisely to support our mission.

Ally Bank
Amazon Smile
American Express
Anonymous
Ashton Family Foundation
AT&T
Ruth Eleanor & John Ernest
Bamberger Foundation
Alan Blackburn
Bruce & Rene Bowen
R. Harold Burton Foundation
Edward L. Burton Foundation
Sharon Butterfield
Jim & Connie Cannon
Castle Foundation

Dear Friend,

We are grateful for a chance to provide the details of income and expenses from our fiscal year ending March 31, 2019. As a 501(c)3 non-profit that offers only completely free services, Friends for Sight relies on grants and donations to achieve our mission. Because of generous donations from individuals, companies and foundations, Friends for Sight programs benefitted from \$640,980 in total revenue.

Each year an independent auditor produces audited financial statements for Friends for Sight. The figures presented in this newsletter are unaudited. Our audited financial statements and IRS Form 990 will be posted on our website by August 15, 2019.

Board of Directors

Behind the scenes our Board of Directors are critical to the success and sustainability of our program. They provide countless hours of service from being great vision screeners to providing expert advice on strategic planning, governance, fundraising and marketing.

We said goodbye to two Board members this year - Howard VanBoerum and Irene Thurston - who both provided exceptional leadership during their tenure.

We are deeply grateful to the following for serving on our Board for 2019-2020:

CCI Mechanical Services
ChiaChun Chang
The Church of Jesus
Christ of Latter-
day Saints
Lee Christensen
Cathay Christiansen
Community Health
Charities
Natalee Crook-Carter
Alta Davis
Lawrence T. & Janet T.
Dee

Foundation
Tim & Candace Dee
Paula DelCarlo
Delta Gamma
Foundation
William Dibartolo
Durell & Jane Dibb
George S. and Dolores
Doré Eccles
Foundation
Dr. Ezekiel R. & Edna
Wattis
Dumke Foundation
Carol Dudman
Michael & Kate Edwards
Glenda Egbert
Eskuche Charitable
Foundation
Essilor Vision Foundation
The Eye Institute
John Fackler
Karen Garff
Caran Graves
Edith Dee Green
Charitable Trust
Jeffrey A. Haas
Shannon Hathaway
Healthy Eyes Healthy
Children Community
Shelley Hill-Worthen
Rich Hogan
Intermountain Healthcare

Robert James
David Kelby Johnson
Memorial Foundation
Kennecott Charitable
Foundation
Lang
Charitable Foundation
Brenda Larsen
Frances Larsen
Shirley Mack
Raymond Maenner
Estate
Edward D. Makowski
Marriner S. Eccles
Foundation
Masonic Foundation
Linda Metz
Herbert & Elsa Michael
Foundation
Karen Miller
Miller Family
Philanthropy
Karen Morgan

Executive Committee

Nathan Peterson- Chair
Artemis Vamianakis- Chair Elect
Brad Poll- Treasurer
Rob James
Frances Larsen
Greg Reid
Jodi Wagner
Beth Whisamore

Board of Directors

Alan Blackburn
Bruce Bowen
James E. Cannon
Alta Davis
Durell Dibb
Jeffrey A. Haas
Natalie Harris
Gayle Linford
Lisa May
Karen Miller
Jeff Paoletti
Marsha Prantil
Angela Romero
Collin Searle
Jackie Sexton
Terri Smith
Gayle Tingey

Medical Advisory

Rachel S. Benator, MD
Randy B. Carter, OD
Michael Conklin, OD
Jarrod Davies, OD
David C. Dries, MD
Roger P. Harrie, MD
Robert O. Hoffman, MD
Michael Judkins, OD
Majid Moshirfar, MD
Randall J. Olson, MD
Darcy H. Wolsey, MD

Volunteers

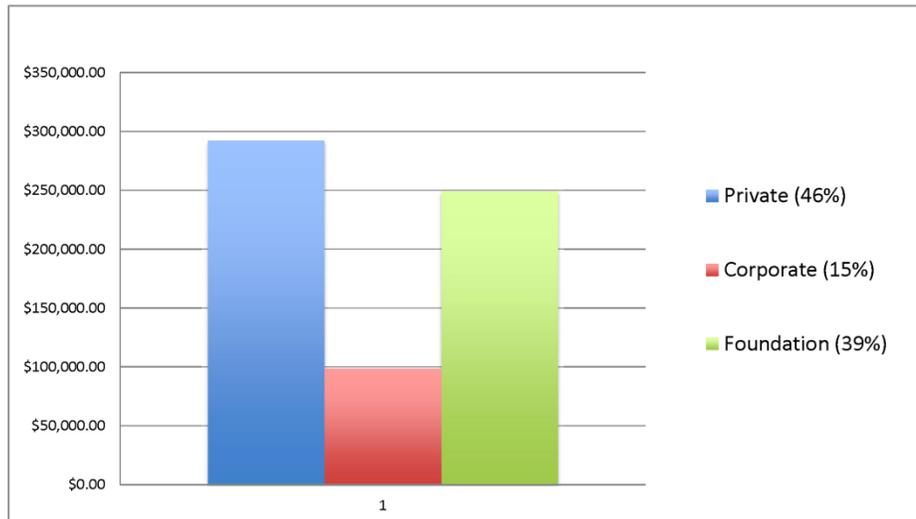
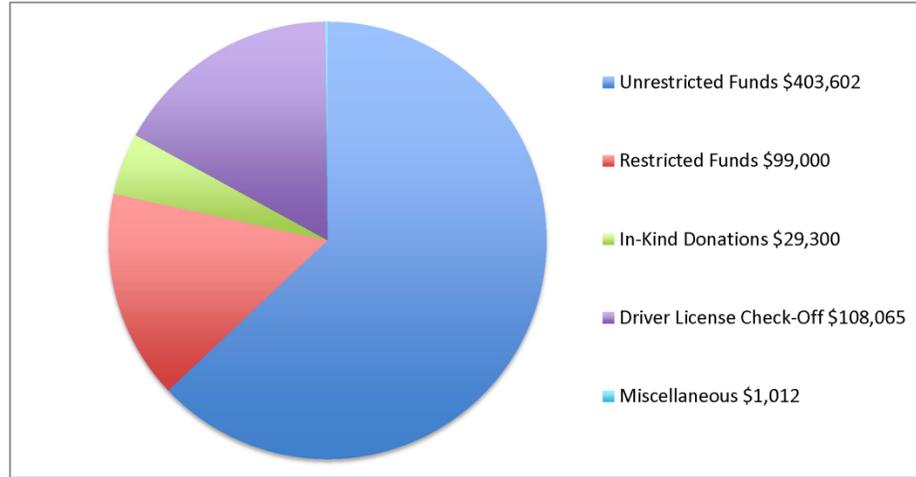


Friends for Sight could not achieve its mission without an incredible team of volunteers. According to GrantSpace, an hour of volunteer service is worth \$25.43. Last year, our hard working volunteers gave the equivalent of \$225,894.69 of service with 8,883 volunteer hours. Thank you for all of the

work saving sight!

Ed & Marilyn Moss
 Sally Neill
 Andrew Nobis
 Ray & Tye Noorda
 Foundation
 Ralph Nye Charitable
 Foundation
 Riley O'Neil
 Marilyn Owen
 Marion Palmer
 Camille Pankow
 Jeff Paoletti
 Nathan Peterson
 Marsha Prantil
 Red Rock Rotary Club
 Foundation
 Greg Reid
 Rye Restaurant & Bar
 Brandon & Haley
 Smedley
 Brian K. Smith
 Terri Smith
 Sorenson Legacy
 Foundation
 Jesse Stewart
 Lilyan Subercaseaux
 Dr. WC Swanson Family
 Foundation
 Robert & Irene Thurston
 Gayle Tingey
 UBS Financial Services
 Union Pacific Employee
 Club
 UnitedHealth Group
 US Bank
 Utah Community Credit
 Union
 Howard & Joanne
 Van Boerum
 Tom & Jodi Wagner
 Wells Fargo Foundation
 Wheeler Foundation
 Zions Bank

Income



Friends for Sight
 has received Gold
 Status by
 Guidestar and is
 designated as an
 Accredited
 Charity by the
 Better Business

Bureau. Both of these agencies have rigorous standards for financial reporting, transparency and governance Way to go!

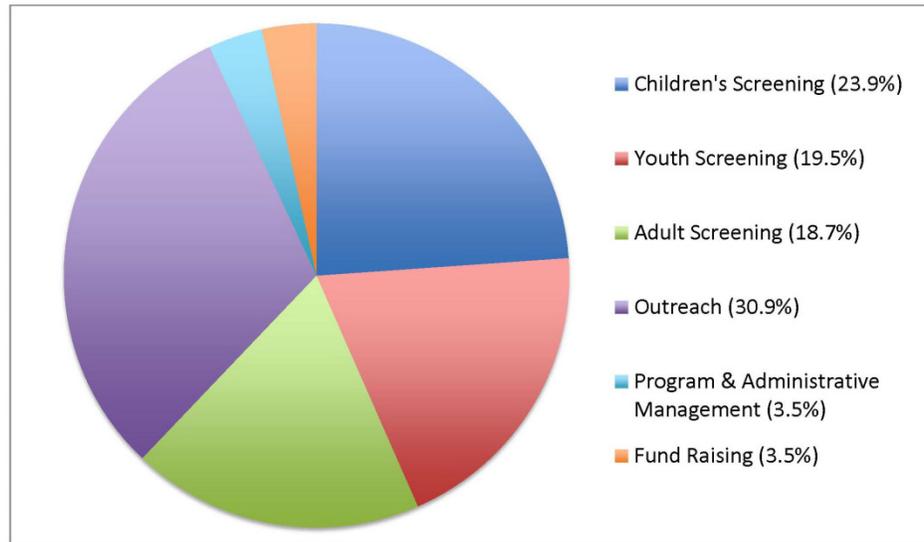


Looking for more information about Friends for Sight? We post current screening news, pictures, and lots of great eye health and safety information on our Facebook page. It's a great way to stay involved.



When customers shop on AmazonSmile (smile.amazon.com) and select **Friends for Sight** as your

Expenses



Because of a deeply generous and loyal team of volunteers and donors, small staff of 4 and donated building, Friends for Sight is able to invest 93 cents of every dollar raised directly to our vision screening and outreach programs, with 3.5 cents used for administrative costs and 3.5 cents for fundraising. For the year ending on March 31, 2019 a total of \$413,948 was spent for operating expenses.

Cost & Benefit of Programs

Another incredible benefit of having hundreds of trained volunteers and generous eye doctors who donate their time to perform full exams for our outreach programs is that we are able to leverage a small budget into great benefits for the community we serve. Below are figures showing how much our program costs and the amount of money the same services would cost at average national costs.

charitable organization, the AmazonSmile Foundation will donate 0.5% of the price of eligible purchases to **Friends for Sight**.



Smith's Inspiring Donations® makes fundraising easy by donating to local organizations based on the shopping you do everyday. Once you link your card to **Friends for Sight**, all you have to do is shop at Smith's and swipe your Plus Card!

COST	AMOUNT	# IMPACTED	COST PE
Vision Screening	\$257,056	65,622	\$3.92
Exams	\$98,754	656	\$151
Glasses	\$29,300	596	\$49
Administrative	\$14,419		
Fundraising	<u>\$14,419</u>		
Total Cost	\$413,948		

BENEFIT	AMOUNT	# IMPACTED	VALUE
VISION SCREENING			
Cost of eye screening*	\$20	65,622	\$1,312,4
EXAMS AND GLASSES			
Cost of Exam**	\$171	656	\$112,17
Cost of Glasses and case **	\$256	596	\$152,57
VOLUNTEER TIME			
Total volunteer hours	IRS "WORTH"	HOURS	TOTAL
	\$25.43	8,883	\$225,89
TOTAL COMMUNITY BENEFIT			\$1,803,0

Each donation to Friends for Sight is **more than quadrupled** in community impact

* AAPOS- American Association for Pediatric Ophthalmology and Strabismus

** per VSP National Average

Check the Box!



Friends for Sight received \$108,065 from \$2 donations from the Utah Driver License and Vehicle Registration Renewals. This means that over 54,000 friends Checked the Box and supported our programs. Thank you!

Glasses

With a national average price for a pair of prescription glasses of \$203, a simple pair of glasses is out of reach for many at-risk children in Utah. We are so grateful for the Essilor Vision Foundation who this year provided 565 children with glasses at our Glendale and Liberty Vision Clinics, SightFest and voucher program.



Assets

Cash accounts
\$357,577

Investment
accounts
\$853,343

Land, Building &
Equipment:
\$502,924

2018-2019 Screening Totals:

Preschool: 14,247

Youth: 44,659

Adult: 5,725

Outreach: 991

Total: 65,622

Doctor Appreciation



Over the past 5 years, 55 doctors have helped save the sight of 2,859 children by volunteering at our Vision Clinics, SightFest Events, Project Homeless Connect and Voucher Outreach Program. We are so grateful for their generosity and compassion to help those less fortunate.

In Memoriam



Kristy Lyn Nelson Woodard was a passionate preschool vision screener in Salt Lake for 10 years before retiring to live in St. George with her husband and past Board Chair, Jim.

She was always willing to add another preschool to her busy screening calendar and put children at ease with her gentle nature.



Sid Paulson passed away unexpectedly while serving as president of the Regina Saskatchewan Temple.

Sid was a fantastic Board member who was always quick to ask himself what more he could do to make Friends for Sight better.

Support Friends for Sight

Your gift to Friends for Sight allows us the ability to work passionately each day to save sight and change lives by providing free vision screenings, working to ensure that people of all ages and backgrounds have access to quality eye care, and disseminating information about eye safety, threats to vision, and available community resources. With a small staff of five and generous support of volunteers, we are proud that 93% of every contribution goes directly to support our programs.

Gifts of Cash

Friends for Sight is grateful for any cash donation in the form of cash, check or credit card, and we are happy to set up monthly payments utilizing Electronic Fund Transfers. Please send donations to: Friends for Sight, 6715 South 1300 East, Suite 250, Salt Lake City, Utah 84121 or make an [online donation right now](#).

Gifts of Securities

Gifts of publicly traded stock are often a great way to support Friends for Sight and realize substantial tax advantages. Gifts of securities are valued at the median price on the date of transfer. Stock can be directly transferred to Friends for Sight's investment account at UBS Bank. For transfer information please contact Kate Edwards, Executive Director at 801-524-2020.

Matching Gifts

Many companies will match donations made to Friends for Sight. This is a great way to maximize personal contributions and increase the impact of your donation. By taking advantage of a matching gift, you may be able to double or triple the amount of a contribution.

Each company has its own guidelines for matching, but most are simple:

1. Download a matching gift form from your company website or request one.
2. Complete the employee portion of the form and submit it along with your gift to Friends for Sight.
3. Friends for Sight will verify the gift and submit the form with required documentation to the company and will contact you when the matching gift arrives.

Bequests or Estate Plan Gifts

Friends for Sight programs are a worthy legacy for a bequest or gift from your estate. Please consider including a provision in your will or living trust, or by naming us a beneficiary of a retirement plan or life insurance policy. The amount given to us can be expressed as a dollar amount or as a percentage of the assets to be given.